SOUTHERN RAILWAY SPORTS ASSOCIATION, MADURAI DIVISION

Southern Railway, Madurai

EoI No.: [SRSA/MDU/FOOD/Stadium/EoI/2026/**] Date: [10.11.2026**]

Subject: Expression of Interest for price discovery and market assessment – Setting up and Operation of Food Stalls at Railway Stadium, Arasaradi, Madurai, on a licence-fee basis

(This is a non-binding, exploratory EoI. It is not a tender, an offer or an invitation to bid.)

1. Introduction and Background

1.1 The Southern Railway Sports Association (SRSA), Madurai Division, administers the Railway Stadium at Arasaradi, Madurai, for the promotion of sports and the welfare of railway employees and their families.

1.2 The stadium receives regular footfall of players, spectators, coaches, employees and visitors during sports events, practice sessions and other gatherings. SRSA proposes to permit food stalls within the premises, to provide quality, hygienic and reasonably priced food and refreshments to users, with the licence fee earned to be applied towards the development and maintenance of sports facilities.

1.3 Before framing an open tender, SRSA wishes to understand the market: the level of interest among food service operators, the stall models and menus available, and the licence fee the site can reasonably command.

2. Objectives of this EoI

This EoI is issued only to:

- (a) gauge market interest and identify prospective bidders with the capability to run food stalls of the required standard;
- (b) obtain non-binding budgetary quotes of the licence fee that interested parties would be prepared to pay for the stalls;
- (c) obtain preliminary operational inputs on stall design, menu, pricing, hygiene practices, power and water requirement and statutory licences; and
- (d) use the above to fix a realistic reserve licence fee and to frame the terms of a subsequent open tender.

3. Description of the Site

Item	Details
Location	Southern Railway Stadium premises, Arasaradi, Madurai
Proposed locations	Near the main gate, near the pavilion / spectator stands, and such other vantage points within the premises as may be identified jointly

Item	Details
Number of stalls	Indicatively [3] stalls (subject to site assessment)
Indicative area per stall	Approximately [200] sq ft
Ownership	Railway land, administered by SRSA, Madurai Division
Type of operation	Food stalls (Only healthy and hygienic foods like soups, fresh juices, millet snacks except tea stalls)

The number, size and location of stalls are indicative. Respondents may propose alternatives in their operational inputs.

4. Proposed Commercial Model (for information only)

4.1 The arrangement proposed to be taken up in the later tender is a licence to set up and operate food stalls. The licensee would:

- (a) design, supply, install and maintain the stall(s) at its own cost and risk, conforming to a layout and appearance approved by SRSA;
- (b) obtain, at its own cost, all statutory licences and registrations, including FSSAI licence/registration, local-body trade licence, and fire and safety clearances as applicable;
- (c) arrange its own power connection/sub-meter and water supply as permitted, and bear all electricity and water charges;
- (d) employ trained, medically fit and uniformed staff, and maintain cleanliness and hygienic waste disposal in and around the stall(s);
- (e) sell food items at fair prices, as per a menu and rate list approved by SRSA and displayed prominently; and
- (f) pay a fixed Licence Fee to SRSA in advance, together with applicable GST and other statutory levies.

4.2 Licence period (indicative): [two (2) years, extendable by up to [one (1)] year on satisfactory performance]. Respondents may indicate their preferred period and the period needed to make the investment viable.

4.3 Operating hours (indicative): [**:5** a.m. to 9.30 am and 4pm to 6.30 p.m.] on all days, and extended hours during tournaments and events, as directed by SRSA.

4.4 Product and conduct rules (indicative): Only vegetarian / [vegetarian and non-vegetarian] food of the highest hygiene standard may be sold. Sale of alcohol, tobacco products, narcotics, gutka, pan masala and other items prohibited by law is strictly barred. Plastic use must comply with applicable regulations. Items must not be sold above the maximum retail price (MRP) or the approved rate. Operations must not hinder sporting activity or safety.

4.5 Concessions to SRSA (indicative): Refreshments for SRSA events and tournaments at [concessional / no] charge, as may be decided. Respondents may give their views.

4.6 These terms are indicative only. Final terms will be set out in the tender document.

5. Eligibility to Respond

Reputed caterers, food and beverage operators, restaurants, hospitality firms, self-help groups and corporate bodies may respond, provided they:

- (a) are a legally registered entity (company, firm, LLP, society/SHG or proprietorship);
- (b) have a valid PAN and GST registration (where applicable);
- (c) hold a valid FSSAI licence/registration, or undertake to obtain it before commencing operations;
- (d) have at least three (3) years' experience in catering / food retail, or have run at least one comparable food outlet in the last five years; and
- (e) have not been banned, blacklisted or debarred by Indian Railways, any Government department or PSU.

Eligibility for this EoI confers no eligibility for the later tender, which will have its own criteria.

6. Site Visit

6.1 Interested respondents are strongly advised to visit the site. A joint site visit is scheduled as follows:

- Date and time: [**.23.11**.2026 @ 10 a.m.]
- Venue: Main gate, Railway Stadium, Arasaradi, Madurai
- Contact: Shri M. Esakki, Asst. Personnel Officer/Madurai, 9003862602

6.2 Respondents should register their attendance by sending a mail to sr.dpo@mdu.railnet.gov.in on or before [20**.11.**2026] as per Annexure A.

6.3 During the visit, respondents may assess the proposed stall locations, footfall pattern, power and water availability, drainage and waste disposal arrangements and local regulatory aspects. Site visit costs are borne by respondents.

7. Information to be Submitted

Each respondent should submit the following in a sealed cover marked **"EoI – Food Stalls, Railway Stadium, Madurai"**, and also by e-mail to sr.dpo@mdu.railnet.gov.in, on or before [27.11.2026].

- (a) Annexure B – Respondent Profile, with supporting documents (registration certificate, GST and PAN copies, FSSAI licence/registration, brief details of similar outlets run);
- (b) Annexure C – Operational Inputs (stall design, menu, pricing, hygiene and safety measures, staffing, power and water load, statutory approvals and estimated time to start operations); and
- (c) Annexure D – Non-binding Budgetary Quote of the Licence Fee, with a short note on the basis for the quote.

8. Use of Responses and Confidentiality

8.1 Responses will be examined only to assess the market and fix a reserve licence fee. They will not be ranked or scored, and no result of the EoI will be declared.

8.2 Individual quotes and proprietary details will be kept confidential and not shared with other respondents. SRSA may use consolidated or anonymised information in preparing the tender.

8.3 SRSA may seek clarifications, or hold one-to-one or group discussions, with respondents who have submitted responses.

9. Important Conditions and Disclaimers

9.1 **Non-binding.** This EoI is exploratory. It is not a tender, offer, Letter of Intent or contract, and gives rise to no legal obligation on SRSA or Southern Railway.

9.2 **No rights conferred.** Responding to this EoI, attending the site visit or submitting a quote gives no preference, qualification status, exclusivity or first right of refusal in any later tender. Non-respondents will not be barred from the later tender.

9.3 **Quote not binding on either side.** Budgetary quotes do not bind the respondent or SRSA. The reserve fee in the tender may differ from any quote.

9.4 **Costs.** All costs of site visits, studies and preparation of responses will be borne by respondents. SRSA will not reimburse them.

9.5 **Right to alter or cancel.** SRSA may modify, defer, withdraw or cancel this EoI, or decide not to go to tender, at any stage, without notice or liability, and without assigning reasons.

9.6 **Accuracy of information.** The information in this EoI is indicative and given in good faith. Respondents must satisfy themselves about the site and relevant laws. SRSA gives no warranty about its accuracy.

9.7 **Approvals.** Any later tender and award will be subject to the approval of the competent authority of Southern Railway and applicable Railway Board and Southern Railway instructions.

9.8 **Conduct.** Canvassing or attempting to influence any member of SRSA or any Railway official may lead to a respondent being excluded from the later tender.

9.9 **Jurisdiction.** Any dispute arising out of this EoI is subject to the jurisdiction of the courts at Madurai.

10. Contact for Queries

Shri M. Esakki, Assistant Personnel Officer, S.Rly., Madurai and Sports In-charge, Southern Railway Sports Association, Madurai Division. Phone: 9003862602. E-mail: sr.dpo@mdu.railnet.gov.in. Office hours: 10:00 – 17:00 hrs, on working days.

This EoI will be displayed on the Madurai Division Personnel Branch website (https://pbmdu.co.in/notification.php) and an indicative notice will be published in a local English and a Tamil daily newspaper. It will also be displayed on the notice board of Railway Stadium/MDU.

Honorary Secretary, Southern Railway Sports Association, Madurai Division

Annexure A – Site Visit Registration

Item	Details
Name of organisation	
Representative(s) attending (name, designation)	
Mobile number and e-mail	
Preferred visit date (if different from the scheduled date)	
Signature and seal	

Annexure B – Respondent Profile

Item	Details
1. Name and address of organisation	
2. Constitution (company / LLP / firm / SHG / proprietorship) and year of establishment	
3. PAN and GST number	
4. FSSAI licence/registration number and validity	
5. Contact person, mobile number and e-mail	
6. Annual turnover for the last three financial years	
7. Years of experience in catering / food retail	
8. Details of similar outlets run (location, type of food, period, client)	
9. Whether ever blacklisted or debarred (Yes / No; give details)	

Annexure C – Operational Inputs

Item	Details
1. Proposed number of stalls and size of each (sq ft)	
2. Stall design, materials and appearance (attach sketch/photo if available)	
3. Proposed menu and indicative price list	
4. Hygiene, food safety and quality control measures	
5. Number of staff, uniforms and medical fitness arrangements	
6. Estimated power load (kW) and water requirement; proposed source and	

Item	Details
metering	
7. Waste collection and disposal, and measures to avoid single-use plastic	
8. Statutory approvals required and who will obtain them	
9. Time needed to start operations after award	
10. Suggestions on locations, layout or conditions that would improve viability	

Annexure D – Non-binding Budgetary Quote

Item	Details
1. Licence Fee the respondent would be prepared to pay (Rs. per stall per month / per annum, excluding GST)	
2. Preferred licence period (years)	
3. Minimum period required to make the investment viable	
4. Expected annual escalation (%)	
5. Concession on refreshments for SRSA events that the respondent can offer	
6. Basis of the quote (market rates, footfall, comparable sites)	

This quote is indicative and non-binding on both parties.

Signature and seal of authorised signatory: _____

Name and designation: _____

Date: _____